FY 2012-13 PROPOSED BUDGET









- The Road to "Fiscal Resiliency"
- Council Budget Recommendations (May 25 Workshop & June 5 Council Meeting)
- Updated Proposed Budget for Fiscal Year 2012-13



Establishing Fiscal Stability

- Chula Vista Fiscal Health Plan (Council Supported January 2009) – Implemented four pronged approach to stabilize City finances
 - Budget and Fiscal Reforms
 - Expenditures
 - Increase/Protect Revenues
 - Economic Development



- Reduced Executive and Management positions
- Second tier retirement benefits for new hires
- All employees pay 100% of their share of pension costs
- Elimination or deferral of scheduled cost of living increases
- Elimination of retiree health care subsidy for new hires



Implemented Budget Balancing Measures

Allocation Basis for Budget Reductions

Non Personnel Reductions

Executive Positions

Management Positions

Support Departments

Recreation and Library

Public Works

Public Safety:

Police &

Fire



Implemented Budget Balancing Measures

| | FY07-FY12 Reduction (\$) | | | FY07-FY12 Reduction (%) | | | |
|---------------------------|--------------------------|----------------|-----------------|-------------------------|------------|-------|--|
| | | Supplies & | | | Supplies & | | |
| Service Area | Personnel | Services | Total | Personnel | Services | Total | |
| Service Cuts | | | | | | | |
| Library | \$ (5,454,000) | \$ (1,577,000) | \$ (7,031,000) | -67% | -86% | -71% | |
| Recreation/ Nature Center | \$ (4,053,000) | \$ (914,000) | \$ (4,967,000) | -66% | -73% | -67% | |
| Legislative/ Admin | \$ (4,825,000) | \$ (2,014,000) | \$ (6,839,000) | -28% | -46% | -32% | |
| Dev/ Maintenance | \$ (13,142,000) | \$ (1,921,000) | \$ (15,063,000) | -29% | -17% | -27% | |
| Police | \$ (3,358,000) | \$ (815,000) | \$ (4,173,000) | -7% | -21% | -8% | |
| Fire (Excluding Dispatch) | \$ (495,000) | \$ (604,000) | \$ (1,099,000) | -2% | -35% | -5% | |
| Service Transfers | | | | | | | |
| Fire Dispatch** | \$ (1,122,000) | \$ 423,000 | \$ (699,000) | -100% | 1143% | -60% | |
| Total | \$ (32,449,000) | \$ (7,422,000) | \$ (39,871,000) | -22% | -30% | -24% | |

COLA and pension costs eliminated or deferred

erred \$(11,235,000) \$ - \$(11,235,000)

Total Cuts \$ (43,684,000) \$ (7,422,000) \$ (51,106,000) -22% -30% -24%

^{*}Includes General Fund budget and other funds where the City directly budgets personnel expenditures (Development Services, Wastewater, Environmental Services, Transit, Fleet, ARRA and Police Grant Funds).

^{**}Fire Dispatch services now provided via contract with City of San Diego, with no reduction in service levels.

Staffing Reductions by Service CHULA VISTA Area

| Service Area | FY 2006-07 | FY 2011-12 | FY07–FY12 Reduction | % |
|---------------------------|------------|------------|------------------------|--------|
| Service Cuts | | | | |
| Library | 70.75 | 21.00 | (49.75) | -70.3% |
| Recreation/ Nature Center | 43.25 | 17.00 | (26.25) | -60.7% |
| Dev/ Maintenance | 472.75 | 308.75 | (164.00) | -34.7% |
| Legislative/ Admin | 144.50 | 100.50 | (44.00) | -30.4% |
| Police | 381.50 | 343.50 | (38.00) | -10.0% |
| Fire (Excluding Dispatch) | 140.00 | 134.00 | (6.00) | -4.3% |
| Service Transfers | | | | |
| Fire Dispatch | 11.00 | | (11.00) | -100% |
| Total | 1,263.75 | 924.75 | (339.00) | -26.8% |

Notes:

- 1. Fire Dispatch services now provided via contract with City of San Diego, with no reduction in service levels.
- 2. Total reductions reflect only permanent positions chart does not reflect reductions to hourly staffing.



Staffing Reductions by Bargaining Group

| Bargaining Group | FY 2006-07 | FY 2011-12 | FY07–FY12 Reduction | % |
|--|------------|------------|------------------------|--------|
| Senior Managers | 47.00 | 27.00 | (20.00) | -42.6% |
| Executives | 24.00 | 14.00 | (10.00) | -41.7% |
| Chula Vista Employees Assoc. | 609.25 | 374.25 | (235.00) | -38.6% |
| Mid Managers/Professionals | 141.50 | 89.00 | (52.50) | -37.1% |
| Western Council of Engineers | 37.00 | 26.00 | (11.00) | -29.7% |
| Confidential | 24.00 | 19.50 | (4.50) | -18.8% |
| Police Officers Association | 247.00 | 225.00 | (22.00) | -8.9% |
| Mayor & Council | 5.00 | 5.00 | | |
| International Association of Fire Fighters | 112.00 | 124.00 | 12.00 | 10.7% |
| Subtotal (less CBAG) | 1,246.75 | 903.75 | (343.00) | -27.5% |
| CBAG | 17.00 | 21.00 | 4.00 | 23.5% |
| Total | 1,263.75 | 924.75 | (339.00) | -26.8% |

Notes: 1. IAFF reflects 13.0 positions transferred from other bargaining groups. 2. Total reductions reflect only permanent positions – chart does not reflect reductions to hourly staffing.



Improving Operational Efficiency

- Developed Fiscal Recovery and Progress Plan
- Operating under "new normal" model of service delivery through implementation of:
 - Continuous Improvement Program GOODRICH
 - Customer Service Improvement program
 - Contracted Services (currently contract for over 50 City services)
 - Public/Private partnerships
 - Public/Public partnerships



- Fiscal Recovery and Progress Plan:
 - Identifies key issues that impact City's financial stability
 - Highlights steps Council has taken to stabilize City finances through severe financial crisis and steps taken toward financial resiliency
 - Implements Continuous Improvement Visual Controls
 - Serves as a communication tool for the City Council,
 Community, Rating Agencies, Investors and City Staff
 - Includes Next Steps in addressing various issues or identifies the need for additional analysis



 Long Term Financial Plan – Provide additional analysis and long-term strategies to address major issues. The goal is to achieve financial resiliency in order to secure services to our community

Steps Toward Financial Resiliency

- General Fund reserves have increased slightly over the past three years, moving above 8%
- Maintained a favorable bond rating during severe economic downturn
- Issued final payment related to 1996 Pension Obligation Bonds
- Repaired all corrugated metal pipe identified as needing immediate attention in 2005 Baseline Condition Study



| | | Number of |
|--------------------|------------|-----------|
| City | Population | employees |
| Orlando, FL | 238,300 | 3,023 |
| Madison, WI | 233,209 | 3,000 |
| Henderson, NV | 257,729 | 2,963 |
| St. Petersburg, FL | 244,769 | 2,600 |
| Fort Wayne, IN | 253,691 | 2,000 |
| Glendale, AZ | 226,721 | 1,972 |
| Plano, TX | 259,841 | 1,949 |
| Jersey City, NJ | 247,597 | 1,887 |
| Chandler, AZ | 236,123 | 1,511 |
| Chula Vista, CA | 243,916 | 929 |

Notes: Population and staffing data is based on information available on city websites. The programs and services offered by each City differ – this comparison is meant to provide a general comparison of staffing with other cities of similar size.



Updated General Fund Budget Fiscal Year 2012-13

Department: Police

| City Council Proposals | Initial Estimated Cost | Staff Recommendation | Proposed FY2013 Changes |
|--|------------------------------|--|----------------------------|
| Add Community Services Officers (2.5 to be added mid-year) | \$ 80,000 | Staff recommends adding 2.5 CSO positions in order to improve proactive time by 2% | \$ 80,000 |
| Domestic Violence Response Team - Add funding for SBCS DVT to add back funding due to loss of grant. Requesting an additional \$125,000 | \$ 125,000 | Update: Fiscal year 2012-13 budget includes \$50,000 for this program. Additional \$125,000 in funding for SBCS DVRT program will increase annual funding to \$175,000. | TBD |
| Council consideration of additional Police staffing resources | unknown | Staff is supportive of the Public Safety sub- committee's recommendation to implement the measures identified in the Matrix study and expedite the verified alarm measure to occur by December 2012. Will add approximately 5% of additional proactive patrol time. Changes column reflects approximately 6 months of revenue loss from the elimination of the false alarm fee. | \$ 37,500 |

Department: Public Works

| City Council Proposals | Cost | Staff Recommendation | Proposed FY2013 Changes |
|--|------------|--|---|
| Park Maintenance & Repair - Add park maintenance staff. (Funding reflects increased hourly staffing). | \$ 115,191 | The fiscal year 2012-13 budget includes a new minor CIP of \$359,000 for improvements at various City facilities through one-time grant funding. Staff recommends re-evaluating this request for FY2013-14 once grant funds have been exhausted. | Allocated to program per Council recommendation |
| Park Maintenance & Repair - Add funding for "sprucing up of" Memorial Park | \$ 15,000 | The City was recently notified that the State Housing Grant award has increased by approximately \$100,000. This additional funding will be used for improvements at Memorial Park. | \$ 100,000 |
| Add funding to enhance Park Ranger program | \$ 100,000 | The proposed budget includes \$50,000 for funding of hourly staffing for this program. The additional \$70,000 will allow for additional hourly staffing to better meet service needs, close restrooms later, and pick up trash more often | \$ 70,000 |

Department: Public Works

| City Council Proposals | Cost | Staff Recommendation | Proposed FY2013 Changes |
|--|---------------------|---|----------------------------|
| Add funding to enhance Park Ranger program – additional services | Cost not identified | Additional hourly support of \$30,000 would allow for a dedicated Park Ranger (hourly) to ensure gazebos are clean and available for park reservations. This position will also coordinate the ranger volunteer program. Combined - total funding for Park Ranger program will total \$150,000. | \$ 30,000 |

Departments: Recreation, Development Services, and City Attorney

| City Council Proposals | Cost | Staff Recommendation | Proposed FY2013 Changes |
|--|------------|--|-------------------------|
| Development Services (Code | Cost not | Staff will be reassigned to conduct targeted sign | Will reallocate |
| Enforcement): | identified | ordinance violation enforcement. Staff will return | existing |
| Add staffing to address sign violations. | | to Council in 90 days to report on any revenue | resources per |
| | | impacts. Staff will also continue to explore other revenue generating ideas. | Council direction |
| Nature Center (Recreation): | \$ 75,568 | Budget includes \$240,000 in support –reconsider | \$ 18,892 |
| Fund utility costs for a few more years | | utility request when port funding is determined. | |
| for the operations of the Nature Center. | | Update: Reduce revenues to include 3 months of | |
| | | City paid utilities while issue is resolved. | |
| City Attorney: | \$ 200,000 | Update: Add \$152,200 to fund a Deputy City | \$ 152,200 |
| Public Safety Advocacy Program - | | Attorney II position to transition Neighborhood | |
| Continue funding Attorney position and | | Prosecution Program to Public Safety Advocacy | |
| program cost | | Program. This position will focus on implementing | |
| | | problem oriented policing strategies to help free | |
| | | up officer time to increase proactive patrol time. | |
| | | Clerical support will be absorbed by current staff | |
| | | in City Attorney and Police departments. | |
| | | | |



General Fund Summary

| Department | Description | Revenues | | Ехр | enditures | Net Cost | |
|----------------------|--|----------|----------|-----|-----------|----------|-----------|
| Proposed Char | nges: | | | | | | |
| Police | Add 2.5 Community Service Officers | \$ | - | \$ | 80,000 | \$ | 80,000 |
| Police | Implement verified response | \$ | (37,500) | \$ | - | \$ | 37,500 |
| Public Works | Add hourly park maintenance staffing | \$ | - | \$ | 70,000 | \$ | 70,000 |
| Public Works | Add hourly Park Ranger program staffings | \$ | - | \$ | 30,000 | \$ | 30,000 |
| | Reduce reimbursement revenue from Nature | | | | | | |
| Recreation | Center | \$ | (18,892) | \$ | - | \$ | 18,892 |
| City Attorney | Add Deputy City Attorney II | \$ | - | \$ | 152,200 | \$ | 152,200 |
| | Total Proposed Changes: | \$ | (56,392) | \$ | 332,200 | \$ | 388,592 |
| Budget Balanci | ing Measures: | | | | | | |
| Non-Dept | Increase salary savings | \$ | - | \$ | (192,592) | \$ | (192,592) |
| Various | Add staff time reimbursement revenue related | | | | | | |
| | to approved ROPS | \$ | 136,000 | \$ | - | \$ | (136,000) |
| Non-Dept | Add lease revenue and utility savings from Ken | | | | | | |
| | Lee lease agreement | \$ | 60,000 | \$ | - | \$ | (60,000) |
| | Total Budget Balancing Measures: | \$ | 196,000 | \$ | (192,592) | \$ | (388,592) |
| | Total Net Changes: | \$ | 139,608 | \$ | 139,608 | \$ | - |



General Fund Summary

| Description | | Revenues | E | xpenditures | Net Cost |
|--|---------------|------------|------|-------------|-----------------|
| Proposed General Fund | \$ 13 | 24,147,074 | \$12 | 24,661,074 | \$ (514,000) |
| Program Changes | \$ | 139,608 | \$ | 139,608 | \$ - |
| Miscellaneous budget clean up items as presented on June 5, 2012 | \$ | 37,500 | \$ | 37,500 | \$ |
| Updated Proposed General Fund | \$ 1 2 | 24,324,182 | \$12 | 24,838,182 | \$ (514,000) |

Note: Proposed General Fund expenditures exceed projected General Fund revenues due to the use of reserves for the Bonita/Long Canyon capital improvement project of \$514,000.



FY2012-13 Proposed Changes

All Funds Summary

| Description | Rev | enues | Exp | enditures |
|---|-----|-------------|-----|-------------|
| Updated General Fund | \$ | 124,324,182 | \$ | 124,838,182 |
| FY2013 Proposed Other Funds | \$ | 135,471,273 | \$ | 149,179,969 |
| Additional State Housing Grant funding | \$ | 105,600 | \$ | 105,600 |
| Adjustments to Other Funds as presented on June 5, 2012 | \$ | 265,466 | \$ | 265,466 |
| Updated FY2013 Other Funds | \$ | 135,842,339 | \$ | 149,551,035 |
| Updated All Funds Budget | \$ | 260,166,521 | \$ | 274,389,217 |



Staff Recommendation

- That Council accept the changes to the General Fund and direct staff to:
 - Post City Council Proposed budget on website and City Clerk's Office for public review at least 10 days in advance of June 28 Council Meeting
 - Return to Council on June 28 for a public hearing and Council adoption of the budget